

Going Big, Together

Unpacking the Landmark \$1.3 Billion Housing Bill:
New Resources for Local Affordability
MnNAHRO Conference

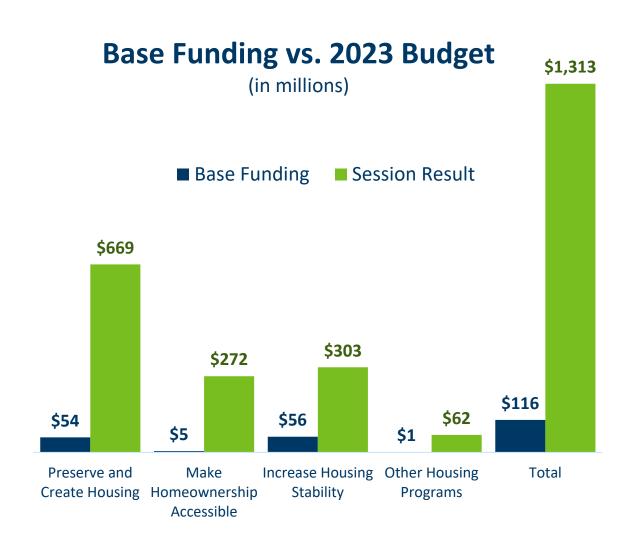


Serving All of Minnesota

The budget responds to the range of housing needs felt by Minnesotans in all regions of the state, while focusing on closing disparities and assisting lowest-income Minnesotans and serving underserved geographies:

- Rental and homeownership
- New construction and preservation
- Deeply affordable housing <u>and</u> market-rate housing in Greater Minnesota
- Homelessness prevention and homeownership development
- Rental assistance and downpayment assistance

Perspective on the Legislative Outcomes



The blue bars show what Minnesota Housing received from the Legislature in the previous biennium:

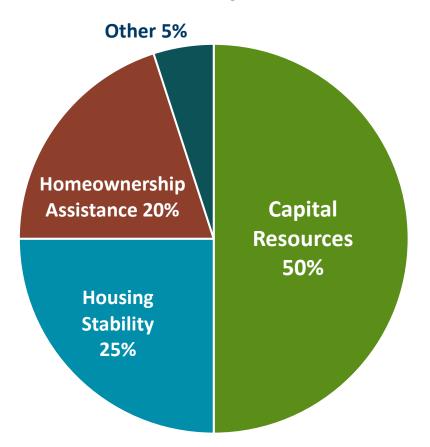
\$115.6 million

The green bars represent the 2023 legislative budget:

\$1.3 billion

How \$1.3 Billion In Housing Funds will be Used

Summary of Uses



Capital Resources create and preserve singlefamily homes and multifamily rental properties.

Housing Stability funds help people pay for their homes and avoid eviction and foreclosure and prevent homelessness.

Homeownership Assistance comes in the form of downpayment and closing cost loans, as well as homebuyer education and counseling.



Program Implementation and Applying for Funds

Minnesota Housing Existing RFPs

Existing Programs

Housing Infrastructure

Challenge

Family Homeless Prevention (FHPAP)

Manufactured Housing Park Infrastructure

Workforce Homeownership

Preservation (PARIF)

Rental Rehab Deferred Loan

Rehab Loan (Homeownership)

Housing Trust Fund

Bridges

Homework Starts with Home

Agency Downpayment Assistance

Capacity Building Grants

Public Housing Rehab

Homeowner Education

Workforce Housing Development

- A significant portion of the dollars in the housing bill are for existing Minnesota Housing programs.
- When a Minnesota Housing program already exists, the funds will flow through the regular RFP cycle.
- Over \$750 million of state resources will be available through RFPs and programs in 2023 and 2024.
- These programs and resources will be made available while other programs are being developed.

Steps for New Program Creation

New Programs

Agency First-Generation Homeownership

Community Stabilization (NOAH)

Bring It Home Rent Assistance

Stable Housing Organization Relief Program

Homeownership Investment Grants

Strengthen Supportive Housing

Manufactured Home Lending Grants

Greater Minnesota Housing Infrastructure Grant Program

High-Rise Sprinkler System Grant Program

Lead Safe Homes Grant Program

Statewide Affordable Housing Aid Tier II Cities Grant Program

PLUS:

New and expanded activities and funding with legislatively named organizations

- These programs are those that were newly created through budget bills.
- New program creation follows this process:
 - Create new positions
 - Hire staff
 - Tribal consultation
 - Stakeholder engagement
 - Develop new/amend program guides
 - Request for Funding Process
 - Selections and Board approval
 - Contracting

Programs Progress

Recently Approved Program Guides

- Stable Housing Organization Relief Program
- FHPAP (Updated)
- Local Housing Trust Fund

Under Construction

- First-Generation Homebuyers
 Downpayment Assistance
 - Minnesota Housing
 - o MMCDC/Community-Based
- Manufactured Home Park
 Cooperative Purchase
- Stable Rental Housing Mediation
- FHPAP Tribal Set-Aside
- Local Government Housing Programs (building new team)
- MMB Workgroup on Expediting Rental Assistance

Up Next

- Staffing
- Bring It Home
- Legislatively named grants
- Engagement opportunities on new programs

Structural Adjustments

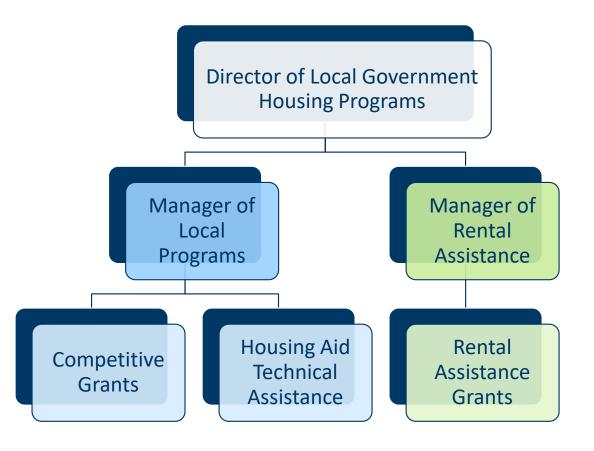
Agency structure has been adjusted to align program goals and constituencies and increase staff capacity

- We've hired two new Assistant Commissioners
 - Housing Stability is now elevated to its own division headed by Rinal Ray
 - Scott Beutel is leading Special Projects
- Board approved adding total of 56 new staff (current staff size ~300)
- Creating Local Government Housing Programs team

Local Programs Division Structure

- Hiring Director of Local Government Housing Programs (posting closed August 24)
- The Director will build and oversee new team and report to Deputy Commissioner

Find open positions at *mnhousing.gov/careers.html*



Current RFP and Funding Updates

Recently Approved Selections

- Family Homeless Prevention
 Assistance Program (FHPAP) (and contract amendments for Fast Track FHPAP)
- Bridges Rental Assistance
- Housing Trust Fund Rental Assistance
- Homework Starts with Home
- Homeownership Education and Counseling (HECAT)

Currently Under Review

- 2023 Consolidated RFP funds application period ended, selections to be announced in December:
 - Housing Infrastructure includes new funds
 - Workforce Homeownership includes new funds
 - Preservation
 - Challenge includes new funds
- Homeownership Capacity Grants
- Rental Rehab Loans Greater Minnesota

Funding Opportunities

Open Now

- Stable Housing Organization Relief Program Applications due September 19!
- Manufactured Home Community Redevelopment (Intent to Apply completed) –
 Applications due September 21!

Coming Next

- Greater Minnesota Workforce Housing Development Program
- Public Housing Rehabilitation (POHP)— First Funding Opportunity

2023 Consolidated Request for Proposals Results

Rental Housing

- 97 applications received
- \$82.5 million of 9% Housing Tax Credits requested
 - Estimated \$11.8 million available
- \$440 million in requests for deferred loans
 - Estimated \$189 million available

Homeownership

- 111 proposals received from 47 applicants including 19 new applicants this year
 - 2022: 41 proposals from 25 applicants
- \$269.6 million in funds requested, for a total of 2,283 units
 - 2022: requests totaled \$31 million,
 for a total of 509 units

Going Big: Updates on how it's going

Minnesota Housing website (mnhousing.gov)

Program implementation page mnhousing.gov/policy-and-research/agency-planning.html

Sign up for eNews updates







Capital Resources

Capital Resource Programs

Existing Programs

Challenge	\$120.9 million
	+\$95 million
Workforce Homeownership Program	\$60.5 million
	+\$60 million
Greater Minnesota Workforce	\$39 million
Housing Program	+\$35 million
Housing Infrastructure	\$200 million
	+\$200 million
Public Housing Rehab	\$87 million
	+\$87 million
Manufactured Home Park	\$17 million
Infrastructure Grants	+\$15 million
Rental Rehabilitation Loans	\$7.9 million
Preservation (PARIF)	\$8.4 million
Rehab Loans (Single Family)	\$5.5 million

New Programs

Community Stabilization (NOAH)	\$90 million
Homeownership Investment Grants	\$40 million
Cooperative Manufactured Home Park Acquisition	\$10 million
High-Rise Sprinkler Grants	\$10 million
Greater Minnesota Housing Infrastructure	\$8 million

Challenge

No. 1 source of state appropriations to develop new housing.

- No-interest deferred loans or grants to forprofit and non-profit developers and local units of government.
- Provides flexibility by letting communities identify the types of housing that best fit their needs.
- Can be used for new construction or rehabilitation and funds both rental housing and homeownership.
- New funds in 2023 Consolidated RFP.



FY 2024-25: \$120.9 million

Change: +\$95 million

Workforce Homeownership

Increase the supply of homeownership housing throughout the State.

- Grants to cities, Tribal governments, nonprofit organizations, cooperatives, and community land trusts for housing development.
- Funds can be used for development costs, rehabilitation, land development and manufactured home park infrastructure.
- First round of funding available in 2023
 Consolidated RFP.
- The base for this program in fiscal year 2026 and beyond is \$250,000.



FY 2024-25: \$60.5 million

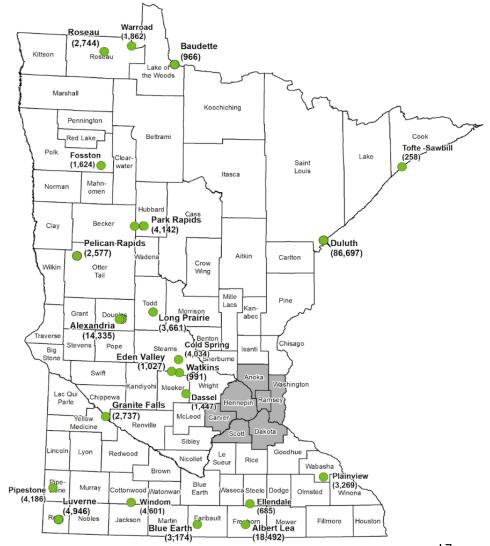
Change: +\$60 million

Greater Minnesota Workforce Housing Development

- Funds new construction development in small to mid-sized communities with workforce market-rate rental housing needs.
- Over 80% of developments in communities smaller than 5,000.
- Standalone RFP with funding available soon.
- Tribal entities are now officially eligible recipients (new this year).

\$39 million FY 2024-25:

+\$35 million **Change:**



Housing Infrastructure (cash)

Provide loans and grants to develop housing.

- Permanent supportive housing
- Preservation of existing housing
- Senior housing
- Single-family homes
- Manufactured home park infrastructure
- Expanded to include households at or below 50% AMI.



FY 2024-25: \$200 million

Change: +\$200 million

NEW: Community Stabilization (NOAH)

- Eligible uses include acquisition, rehabilitation, interest rate reduction, or gap financing of housing to support the preservation of naturally occurring affordable housing.
- Housing that serves lower-income households and maintain longer periods of affordability will be prioritized.
- Grants or loans.
- Eligible Recipients: Local governments, Tribal governments and housing entities, private developers, limited equity cooperatives or cooperatives under 308A or 308B, community land trusts, nonprofit organizations.



FY 2024-25: \$90 million

Change: NEW

NEW: Homeownership Investment Grants

Provides funding to nonprofit Community Development Financial Institutions (CDFIs) that provide affordable housing lending or financing programs. The program is intended to support projects that encourage affordable homeownership. The funding can be used to:

- increasing the supply of affordable owner-occupied homes
- financing programs for affordable owner-occupied new home construction
- acquisition, rehabilitation, and resale of affordable owner-occupied homes or homes to be converted to owner-occupied homes
- establishing revolving loan accounts at community development financial institution

FY 2024-25: \$40 million

NEW: High-Rise Sprinkler Grants

- Grants up to \$2 million to owners of eligible buildings for installation of sprinkler systems and, if necessary, for relocation of residents during.
- Nonprofit applicants will be prioritized and require a 25% match, while for-profit applicants require a 50% match.
- Eligible properties: existing residential buildings in which at least one story used for human occupancy is 75 feet or more above the lowest level of fire department vehicle access, and at least two-thirds of its units are affordable to households with an annual income at or below 50% AMI.

FY 2024-25:

\$10 million (\$4 million legislative set-aside for specific projects)

NEW: Greater Minnesota Housing Infrastructure

- Up to 50 percent of the capital costs of public infrastructure necessary for an eligible workforce housing development project.
- Grants are limited to \$30,000 per lot for 1-4 units, and \$180,000 per lot for multifamily housing (5+ units/building).
- Cities limited to \$500,000 over a two-year period.
- A nonstate match is required and may be cash, other committed grant funds, or in kind.
- Both single family and multifamily, and owner-occupied and rental housing development projects are eligible.
- Program will be administered through the new Local Government Housing team

Housing infrastructure can include:

- sewers
- water supply systems,
- utility extensions
- streets
- wastewater treatment systems
- stormwater management systems
- facilities for pretreatment of wastewater to remove phosphorus

FY 2024-25: \$5 million



Homeownership Assistance

Homeownership Assistance Programs

Existing Programs

Homeownership Assistance	\$51.8 million
Fund	+\$50 million
Downpayment Assistance	
Homeownership Education,	\$3.7 million
Counseling and Training	+\$2 million
Fund (HECAT)	
Build Wealth	\$6 million
	+\$5 million

New Programs

Agency First Generation	\$50 million
Downpayment Assistance	
CDFI First Generation	\$100 million
Downpayment Assistance	
Fee-based Home Purchasing	\$10 million
Manufactured Home Lending	\$10 million
Grant	

NEW: First-Generation Downpayment Assistance

- Two programs: Minnesota Housing (\$50 million), and CDFIs (\$100 million)
- For first-generation homebuyers (parents did not own a home, or lost a home to foreclosure).
- Midwest Minnesota CDC is administrator for the downpayment assistance flowing through CDFIs.

FY 2024-25: \$150 m

\$150 million total



Housing Stability

Housing Stability Programs

Existing Programs

Housing Trust Fund	\$23.3 million
Homework Starts with	\$5.5 million
Home	+\$2 million
Bridges	\$10.7 million
	+\$2 million
Family Homeless	\$115.5 million
Prevention (FHPAP)	+\$95 million

New Programs

Rent Assistance – Statewide	\$46 million &
and Metro	\$77 million*
Strengthen Supportive	\$25 million
Housing	

^{*}These are estimates and will be funded with new dedicated sales tax revenue

Family Homelessness Prevention and Assistance

- Resources provided to 22 administrators including counties in Metro and non-profits in Greater Minnesota
- Eligible uses include: rental deposit, rent payment, mortgage payment, utilities, other expenses that keep people in housing and services, such as case management.
- Majority of funds are committed to grantees but additional funding will be available later this fiscal year.
- Over \$13 million in legislative set-asides including \$10 million for Tribal Nations

FY 2024-25: \$115.5 million

Change: +\$95 million

NEW: Strengthen Supportive Housing

- Cover costs needed for supportive housing to operate effectively, which may include building operating expenses such as front desk, tenant service coordination, revenue shortfall, and security costs.
- Create partnerships with the health care sector and other sectors to demonstrate sustainable ways to provide services for supportive housing residents, improve access to health care, and reduce the use of expensive emergency and institutional care. This may be done in partnership with other state agencies.
- Initial engagement session will begin later this year.



FY 2024-25: \$25 million

Change: NEW

NEW: Bring It Home – Rental Assistance

- Funded by state appropriations statewide (\$46 million) and regional sales tax in the metro (estimated to be \$77 million). Metro sales tax collection begins October 1.
- Minnesota Housing will enter into grant agreements with voucher administrators statewide based generally on a need formula outlined in the legislation.
- Vouchers can be tenant-based or project-based for cost-burdened households earning 50% AMI or less. Funds are prioritized for households with children earning under 30% AMI.

NEW: Local and Statewide Housing Aid

- New program funded by state appropriations (statewide) and metro sales tax (metro).
- Aid is distributed directly to cities with populations greater than 10,000, counties and Tribes by the Department of Revenue starting December 26, 2023 for Statewide, and on July 20, 2024 in the metro.
- The aid funds *do not* pass through Minnesota Housing, though Minnesota Housing will collect reporting starting in 2025.
- https://www.revenue.state.mn.us/local-affordable-housing-aid
- https://www.revenue.state.mn.us/statewide-affordable-housing-aid

NEW: Greater Minnesota Tier II Cities Grants

- Available to Cities with population less than 10,000 (4th class)
- Competitive process with minimum award size of \$25,000.
- Funds can be used for a broad range of rental, homeownership and housing stability activities.
- Program will be administered under the new Local Government Housing team

FY 2024-25: \$4.5 million

Change: NEW



Other Resources

Other Resources

Existing Program

Capacity Building	\$6.3 million
	+\$5 million

New Programs

Lead Safe Homes	\$4 million
Housing Mediation Grant	\$3 million
Program	
Local Housing Trust Funds	\$4.8 million
(LHTF)	
Northland Initiative	\$1 million
Foundation – LHTF	
Stable Housing Organization	\$50 million
Relief Program	

NEW: Stable Housing Organization Relief Program

- The Stable Housing Organization Relief Program (SHORP) is a one-time grant program funded with up to \$50 million of state appropriations to support eligible nonprofit rental housing owners that have experienced significant detrimental financial impacts due to recent economic and social conditions.
- Grants are limited to \$4,000 per unit, with the per-unit amount calculated based on the total number of units each eligible organization owns or controls in the state.
- Applications are due September 19.
- More information can be found on Minnesota Housing's Website search "SHORP"
 - https://mnhousing.gov/rental-housing/housing-development-and-capital-programs/deferred-loans-and-grant-programs/stable-housing-organization-relief-program-(shorp).html

NEW: Local Housing Trust Funds

- The purpose of the program is to incentivize local governments to create or fund Local Housing Trust Funds by providing a portion of matching state funds to encourage investment in affordable housing across Minnesota.
- Entities may be eligible to receiving matching funds up to 100% of New Public Revenue up to \$150,000.
 - Depending on funding availability, additional funds in the amount of 50% of new public revenue above \$150,000, but no more than \$300,000.
- Funds can be used locally on a wide range of housing related activities.

The program's guide has been approved and funding will be available as staff are hired for the new Local Government Housing team.

FY 2024-25:

\$5.8 million

(including \$1 million from previous appropriation)



Questions?



Thank you!

Amanda Welliver, Policy Coordinator

amanda.welliver@state.mn.us

mnhousing.gov