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De-escalation Techniques for Housing Professionals

Wednesday 5/25/22 Russ Turner, MA, MS, Director

Class time: **10:15AM – 11:45AM**

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Training@PeopleIncorporated.org

Thank you for joining us!



Escalation:

An increase in the intensity or seriousness of something

De-escalation:

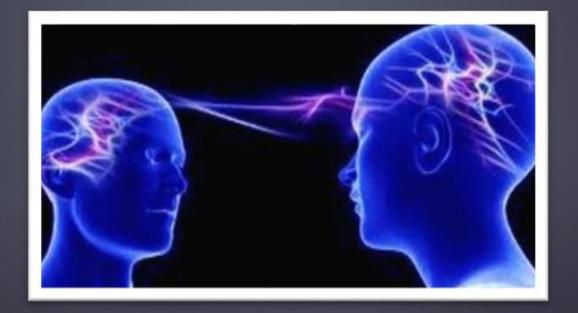
Decrease in intensity or magnitude





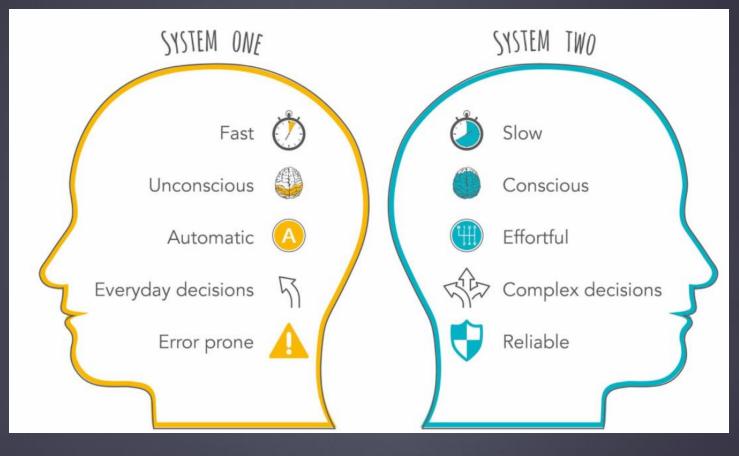
Philosophy:

People can better self-regulate when they feel a connection and understanding with the people around them



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95%



5%

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<u>De-escalation</u>

Pause Listen Respond

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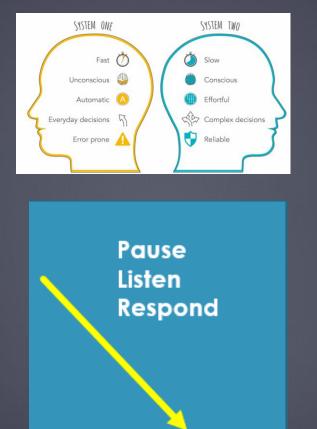
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Intensity

- Incident(s)
- Asking for compliance
- Enforcing rules

De-escalation "SPACE"



Job functions:

- Explaining/Telling
- Setting Boundaries
- Policies/Protocols
- Rules
- Problem Solving
- Consequences



Pause

Stay in professional role



Breathe 4 seconds Set your intention Focus Neutral Authentic Not defensive Body Language right



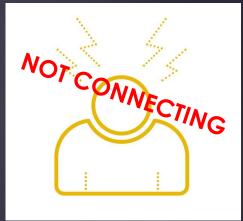
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Eliminate Escalating replies / Traps

- Calm down!
- What's your problem?
- Why can't you...?
- ► Why did you...?
- ► You need to...
- ► If you don't, then...
- It's not a big deal
- You should/shouldn't... ...should've/shouldn't've
- Why are you getting so worked up?



- Disagreeing
- ► Blaming
- Shaming
- Criticizing





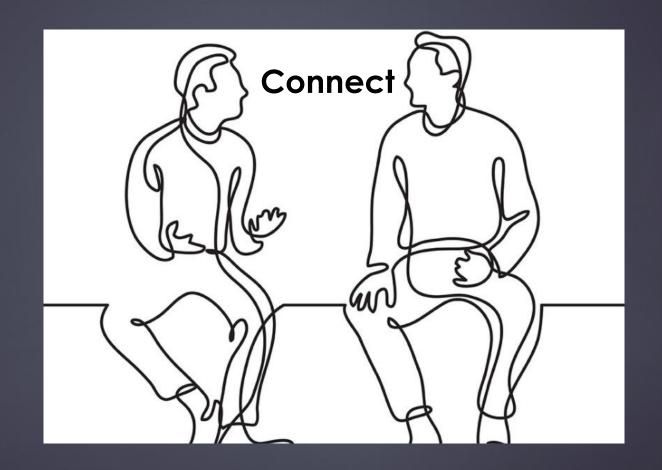
Listen

What's behind the upset? What is the need? Common ones:

- Control
- ► Respect
- Be heard
- Acknowledgement
 Discrimination, bias
 Unfairness
 Fear
- Immediate help
 Privacy

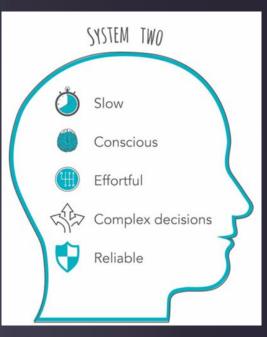
This is going to help you RESPOND





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Paraphrase what you think it's about



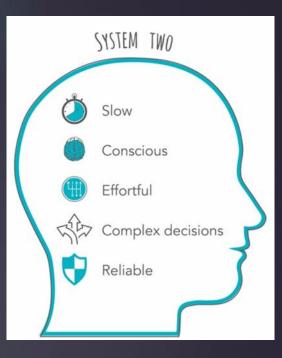


Paraphrase

*This is not fair, how come they get special favors?"
You're feeling like things aren't fair
You feel like it should be the same for everyone
Yeah, it's kinda unfair, to be honest









State your support

✓ <u>Ally not Adversary</u>

"I want to try to help you out"
"Ok, I'm here to help you"
"I'm gonna stay with you, ok?"
"You are in the right place"

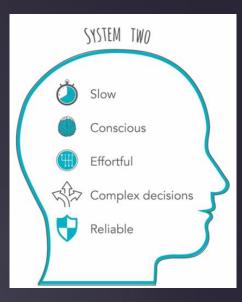


Find something to agree on



Find something in common Look for things to agree on "We wanna run a good building" "We wanna keep everyone safe"

"The whole thing is kinda frustrating, I know"





Encourage partnership

"We're in the same boat..."
"Could you help us out by ____?"
"Would you be willing to ___ with me?"
...ask them to do something, offer them a role



SYSTEM TWO







Validation

I'm worried!

"Yeah, I can see there's something on your mind. What's going on?" (Your emotions are valid)

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Thanks for coming in! Nice to see you. We're happy you're here. Welcome!

CONNECT



Could I ask you to...? Would you be willing to...? Could you...for me please? We're asking folks to...

REQUEST



It's a guideline for everyone. They're making us do this _____ thing It's a safety thing due to... It's only for while you...

CONTEXT



Present Alternatives not threats



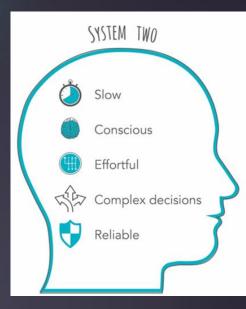
Alternatives not threats "If you don't eat your dinner, you can't have dessert!"

I don't want you to miss out on dessert, can you eat some of your dinner?

- Generates empathy
- Reduces expectations
- ✓ More reasonable
- Removes the "if you don't" threat language

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Ask them "Is there anything I can do to earn your cooperation?"





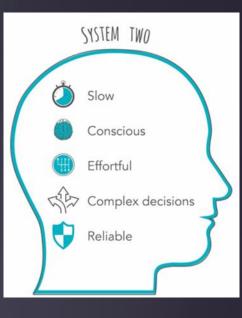
Use positive reinforcement for any desired behavior or response from them



<u>Thank you for...</u> (what, why, or how)

• • •

...helping work this out ...being flexible with me ...being courageous ...getting through this with us ...your_____





Use apologies
 Must be genuine
 If can't be genuine, don't use



Apologize

I'm sorry all this is happening... I appreciate your patience I apologize for all this (inconvenience/paperwork/delay etc.) I'm really sorry about all this I'm sorry this is taking such a long time, I'm trying to hurry this along...

 SIOW

 Image: I

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Let them have the last word
 If you have gained

compliance, it's over

Important Please seek support if the incident has been upsetting, traumatic, abusive



Recommendation

- What are the expectations around deescalation? (written/unwritten)
- What policies exist to support staff?
- What situations are staff not expected to de-escalate?
 - ► (racist, sexist, homophobic, transphobic,...)
- ► Is the environment trauma-informed?



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Thank you for coming!

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